Another wonderful year of art and music has come to an end!

We are pleased to show you CSA’s reach last fiscal year—the result of decades of changing lives through outstanding and accessible arts education, proud that Community School of the Arts continues to grow each year and reaching more students with more impactful programming.

• In April, we presented We Are the Arts: An Evening of Visual Art and Music, showcasing many aspects of our programming—choral and orchestral music, visual art, and our work in the community.

• Our preschool arts integration program, School Ready with Art, reached 500 students and 150 teachers in seven preschools that serve at-risk populations, integrating the arts into core curriculum subjects thanks to funding from the Women’s Impact Fund.

• With support from the PNC Foundation, we continued our partnership with the Charlotte Mecklenburg Library and Discovery Place for Get Ready With Words, a vocabulary initiative serving 400 children and caregivers in the Grier Heights and Montclaire South neighborhoods.

• We finished the fiscal year in a strong financial position, generating an operating surplus for the tenth year in a row.

We look forward to continuing to share the impact Community School of the Arts has in the Charlotte community and to sharing our goals for sustaining future success.

Sincerely,

Devlin McNeil    Scott Stevens
President & Executive Director  2015-2016 Board Chair

2016-2017 BOARD OF DIRECTORS
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Jason Watson, Visual Arts Manager

Transforming lives and inspiring community through outstanding and accessible arts education.
IMPORTANCE OF ARTS EDUCATION

THE ARTS IMPROVE ACADEMIC PERFORMANCE
Students with an education rich in the arts have higher GPAs and standardized test scores, and lower drop-out rates.

THE ARTS DRIVE ECONOMIC ACTIVITY
In Mecklenburg County, the nonprofit arts and culture sector generates $200+ million in economic activity, generating:
• 6,240 full-time jobs
• $140+ million in household income
• $18 million in local and state government revenue

THE ARTS SPARK CREATIVITY AND INNOVATIVE THINKING
Creativity is among the top five applied skills sought by business leaders—with 72 percent saying creativity is of high importance when hiring.

THE ARTS HAVE SOCIAL IMPACT
A high concentration of the arts in a city strengthens civic engagement, social cohesion and child welfare, and also lowers crime and poverty rates.

THE ARTS PROMOTE CULTURAL CONNECTIONS
The arts help us express our values, build bridges between cultures, and bring us together regardless of ethnicity, religion, or age.

Information from Americans for the Arts
www.americansforthearts.org

CSA SNAPSHOT

In keeping with our focus on long-term sustainability, Community School of the Arts ended fiscal year 2016 with a balanced budget for the 10th straight year.

CSA has experienced substantial budget growth over the last decade and, in turn, is able to reach more children and families through high-quality arts education. This growth is attributed to both increased program revenue as well as increased funding from individuals, corporations and foundations that recognize the value of CSA’s work in our community.

OPERATING REVENUE
$1,583,834

OPERATING EXPENSES
$1,580,236

DECADE OF BUDGET GROWTH

SOURCES OF REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition &amp; Program Fees</td>
<td>$607,803</td>
</tr>
<tr>
<td>Individual Donors</td>
<td>$200,800</td>
</tr>
<tr>
<td>Corporations &amp; Foundations</td>
<td>$338,565</td>
</tr>
<tr>
<td>Arts &amp; Science Council</td>
<td>$215,245</td>
</tr>
<tr>
<td>Investment Earnings</td>
<td>$21,421</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>$1,583,834</strong></td>
</tr>
</tbody>
</table>

Detailed financial information available upon request.

PROGRAM IMPACT

4,000 students reached

50% of students paid reduced or no tuition

900 students reached through 25 community partnerships

90 students received free strings instruction

84 financial aid students

175 teachers trained to integrate the arts into preschool curriculum

Detailed financial information available upon request.
Community School of the Arts would like to recognize the donors who generously supported our 2015-2016 programming:

*$50,000+

- Neiman Marcus Charlotte
- Marilyn and Jake Spencer Springs Creative
- Jeffrey Douglas and Ann Willey

*$2,500 - $4,999

- Melissa and Philip Abernathy
- Wendy and Bob Bradford
- Ashley Carlson
- Craig and Jessica DeLucia
- Bernadette Donovan-Merkert and Jon Merkert
- Duke Energy Foundation
- King & Spalding
- Jon and Lisa Lindvall
- Devlin McNeil and Aimee Nichols
- Michelle and Rogelio Mendoza
- Piedmont Natural Gas
- Provident Benevolent Foundation
- Kathy L. Ridge
- Heather Heath and Peter J. Ryan
- Speedway Children’s Charities
- Barbara and Steve Spradling
- Burnet and Campbell Tucker

*$1,000 - $2,499

- Weston and Marty Andress
- Beth Benton
- Doug and Carver Buchanan
- Jennie R. Buckner and Stephen D. Landers
- Beth and Chris Butlak
- Genie and Ken Cotner
- Dixon Hughes Goodman
- Pepper and Roddey Dowd
- Elliot Davis Decosimo
- Patty and Alex Funderburg
- Sarah Belk Gambrell
- Jon Gilchrist
- Leslie Gillock

- Laura and Michael F. Grace
- Kim and Greg Hanson
- James Ellis Hatley
- Cammie and Barnes Hauptfuhrer
- Sally Higgins and Ray Owens
- Danielle and Ryan H. Hutcheson
- Travis and Katie Iams
- Gibbs C. and H. Bryan Ives
- Buncie Hay Lanners
- Sasha Levons
- Sarah B. and Arnold M. Ma
- Dr. Marie-Claire Marroum-Kardous and Mr. Kal Kardous
- Valecia M. McDowell
- Lyn McNeeley
- Anna and Billy Mills
- Anna Spangler Nelson
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- Paragon Bank
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- Liz and Walker Simmons
- Southminster
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- Stephanie Stenglein
- Julie and Eric J. Szeker
- Ann and Welford Tabor
- Temple University
- Charles and Jacqueline Tillman
- Lynne Walters
- Linda and Craig Weisbruch

We always do our best to ensure that our donor listing is accurate and that each name is correct. If you find an error, please accept our sincere apologies and notify Sarah Lanners at 704.887.0294 or slanners@csarts.org.

Join the Bridges Society
Community School of the Arts invites you to guarantee outstanding, accessible arts education for future generations of Charlotteans by joining the Bridges Society. Bequests, retirement plan assets and life insurance policies are a few of the many ways you can leave a lasting impact. For more information about how to make a planned gift, please contact Stephanie Stenglein at 704.887.0298 or sstenglein@csarts.org.

Community School of the Arts’ Federal Tax ID number is 59-1356847.